

SECRET PLACES TO FIND SIDE GIGS

WEB-BUSINESS MARKETS



Flippa- A great resource for finding digital side gigs. Sites that are already making money. Learn how and do it yourself, or buy one that's already up and running.



Appbusinessbrokers- A bit more high end than Flippa, these guys help people buy and sell apps that have revenue.



Latonas.com- Domains and businesses for sale listings. Mostly web-based businesses.



Vestedbb.com- About 50 web businesses for sale amidst several hundred traditional businesses. Again, worth watching and digging through.



Fiverr & Upwork- Learn what people are doing and steal those ideas.

BRICK AND MORTAR BUSINESSES



Businessbroker.net- Businessbroker.net has businesses that are across the board. Many are good side gigs (I see a vending route for sale in my area right now). There are thousands of businesses for sale on the site, and about 100 web-based businesses.

BizQuest

Bizquest.com- Bizquest is like some of the other business listing sites, with a heavy lean toward brick-and-mortar. You can setup watches. Check out their asset sale section for unique opportunities.



Businessesforsale.com- This site has over 500 internet businesses for sale, and a cool categorization for sorting and searching businesses.



Bizsale.com- This site has a heavy emphasis on brick-and-mortar. Good resource for traditional businesses.



DEALSTREAM

Dealstream.com- Dealstream is a large market for high revenue businesses. It may not be idea for side gigs, but it's a great resource to see the expected value of a business that grows into a highly profitable venture.

Local Brokers- Local brokers often focus on business rather than real estate. Find your local agent and give them an idea of what you want and see if they can line up a side gig you can afford to buy. Remember, you can always offer less, and ask the seller to finance the purchase.

Examples of local brokers:

San Diego: First Choice Business Brokers

AMD Business Brokers: amdbizbrokers.com/current-listings/

The MLS- The multiple listing service is most commonly viewed as the place to find real estate. That's true. But, it is also where many local businesses list for sale. If you're not a licensed agent or broker, get one to put a watch on the MLS for you, and then if you buy a business, that agent will get paid a commission. Many overlooked opportunities end up on the MLS.



Loopnet.com- Loopnet is like the MLS, but you don't need to be a licensed agent to use it. Go check it out now and see what businesses are listed. The focus here is on brick-and-mortar businesses, but again it's great for recon and learning about the expected value of various businesses.

MIXED WEB/BRICK-MORTAR BUSINESSES



Bizbuysell.com- A robust listing of businesses of all sizes and types. A bit polluted with franchises and business opportunities, but still a great resource.



BizBen.com- Like Bizbuysell, BizBen is a listing site for California businesses, many of which are traditional and brick-and-mortar. But, a good place to prowl and learn what people do for business and what they expect to get when they sell the business.



Sunbeltnetwork.com- A network of brokers that sell businesses. There will be some duplication between Bizbuysell and Sunbelt.

UNDERUTILIZED MARKETS

craigslist

Craigslist- Yeah, sounds sketchy right? It is. But, there are plenty of people selling both brick-and-mortar businesses and digital businesses on Craigslist. Hair salons, laundromats, and more. Do your due diligence before you buy, or you may end up owning a bridge in the desert.



eBay- eBay has hundreds of listings for digital and traditional businesses. Like Craigslist, you've got to be cautious, but it can still be a place to find a unique side gig.



Businessmart.com- This site is a bit outdated and hokey. But, sometimes finding a unique deal means digging into bad sites that put other people off.

IP/ROYALTY MARKETS



Royalty Exchange- For those who have money to invest, buying royalties can be a cool side gig. You get recurring revenue without doing any work at all. The returns can be quite high, and tend to be stable over time.



OceanTomo- OceanTomo liquidates intellectual property rights. It requires cash, of course, but can be a place to find IP that might be generating royalties, or be something you can license for passive revenue.